



Vikrant Ponkshe

Banking & Financial Services, Executive Director (Institute of Directors, IOD Certified), B.Com, LLB, MBA (Finance & Strategy, UK), Certified PMI(Project Management), Certified BSC (Balanced Score Card) Implementer

Hand Held
+91 9370538260

Email Vikrant 
vikrantponkshe@hotmail.com

Visit me on LinkedIn 
<https://in.linkedin.com/in/vikrantponkshetheceo>

Expertise / Sector

Banking
Non-Banking Financial Services
Mortgages
Insurance

Expertise / Discipline

Managing Director
Chief Risk Officer
Risk & Compliance Head
Quality Assurance Head
Credit Head
Operations Head
Head of Relationship Management

Expertise / Size

Start-up
Early Stage
MNC
Government Agency
USD 50 million t/o +
USD 100 million t/o +

Biography

Vikrant, A think tank of an Award Winning Relationship Management Solution is a confident, reliable and organized Managing Director & CEO with extensive experience within Banking and Financial Services. Governance, Risk, Strategic thinking and implementation abilities to draw-up and roll out strategic imperatives for the organization, including products, processes, striking business alliances etc. are his core competencies.

Awards & Recognitions

- CEO with HR Orientation by Asia Pacific HRD Congress
- International Stevie Award for Best Relationship Management Solution
- Barclays Eagle Award

Personal Attributes

- A certified Balanced Score Card Implementer and Certified PMI
- A Subject Matter Expert - Trainer at various forums including RBI, Symbiosis, VIT etc.
- Adept team leadership skills with Strong Stakeholder management experience.
- Develops enterprising initiative and nurtures organizational progression through change
- Promotes a “Can Do” culture throughout all levels of the business structure
- Adroit in heading banking activities like Risk Management, Performance Management, Quality Assurance, Credit Appraisal, Credit Administration, Treasury, Operations, Marketing, Finance, Bank Assurance, Collections, Legal, Recovery and Administration.
- Experience in working under cross-culture, multi nationality and multi lingual environments.
- Rich experience in organizational review and restructuring, strategizing, performance management, people development and leadership

Able to install Best Practices utilizing varying strategic methodologies.

Experience

CEO & Managing Director, Cosmos Bank

Head of Risk & Compliance, Cosmos Bank
Consultant - Valzon Consulting
Head of Quality Assurance, Abu Dhabi Finance,
Head of Credit Administration & Relationship Management, Abu Dhabi Finance,
Head of Credit, Barclays Bank,
Business Head (International), LIC Housing Finance Ltd.
Product Head, LIC Housing Finance Ltd.

References

Abhimanyu Khanna,
Partner- Business,
Gartner

Vikrant is one of the most flamboyant MD in the banking space. He has tremendous industry, product and process knowledge than anyone I have come across in this sector. He has started working tirelessly to enable Cosmos Bank to transit into a leading Private Bank. A great banking professional who puts his heart and soul into the successful delivery of results.

Dickon Johnstone,
Executive Director,
Business Development
& strategic Planning at
NBAD

Vikrant is the very embodiment of a Mortgage SME, He has greater industry product and process knowledge than anyone I have come across in the UAE. He worked tirelessly to setup smooth operational procedures and build the Mortgage Companion TM, Team (Credit Administration & Post Sales Relationship Management) from scratch, and was fundamental in ensuring that our clients were serviced efficiently and error free. Vikrant used his knowledge and attention to detail to constantly challenge and enhance core processes and systems and he has been invaluable to the successful set up and management of Abu Dhabi Finance. On top of this Vikrant developed and excellent industry network and led our day to day relations with our Real Estate Developers and Partners, which resulted in many win-win benefits to both sides. Every lender needs someone like Vikrant on their books if they are looking for real expertise and quality management of Operations and Credit. He is a true professional who puts his heart and soul into the successful delivery of results.

Melanie Dieckmann,
Managing Director, MAK
Conveyancing

In my time working with Vikrant at Abu Dhabi Finance, I found him to be highly professional with extensive experience in the Finance Industry, particularly his inside out knowledge. In his Quality Assurance role, he introduced concepts and solutions that brought great transparency and efficiency to the operations department.